

Officer Non Key Executive Decision

Relevant Chief Officer (Decision Maker):	Diane Booth, Director of Children's Services
Relevant Cabinet Member (for consultation purposes):	Councillor Kath Benson, Cabinet Member for Schools, Education and Aspiration
Report Author (Officer name and title):	Cath Bagley, Deputy Head of Procurement and Projects
Implementation Date of Decision:	3 June 2019

OPPORTUNITY AREA – DELIVERY OF TEACH BLACKPOOL – COACHING AND LEADERSHIP COACHING IN BLACKPOOL SCHOOLS

1.0 Purpose of the report:

1.1 To seek approval to appoint the following providers:

Ambition Institute for the Provision of Incremental Coaching and Pedagogical training

The Prince's Teaching Institute for the provision of a Coaching Programme for Senior and Middle Leaders

1.2 Please note that this agreement shall be funded by the Department for Education's Opportunity Area funding.

2.0 Recommendation(s):

2.1 To approve the appointment of Ambition Institute for the provision of 'Incremental Coaching and Pedagogical Training' and The Prince's Teaching Institute for the provision of a 'Coaching Programme for Senior and Middle Leaders' commencing on 1 July 2019 until 31 August 2020.

3.0 Reasons for recommendation(s):

3.1 An open (light-touch) non-OJEU tender process was carried out using the Council's e-tendering portal, The Chest to identify the most suitable providers to deliver the requirements of the services.

3.2 The contract was split into 2 lots.

3 organisations submitted a tender response for lot 1 - *Provision of Incremental Coaching and Pedagogical training*:

- Ambition Institute - London
- Star Academies - Blackburn
- The Prince's Teaching Institute - London

3 organisations submitted a tender response for lot 2 - *Provision of a Coaching Programme for Senior and Middle Leaders*:

- Ambition Institute - London
- Curee - Coventry
- The Prince's Teaching Institute - London

3.3 The tender submissions were evaluated by a panel consisting of representatives from the Council's Opportunity Area Programme and from the Department for Education. The evaluation exercise was facilitated by the Council's Procurement Team.

3.4a Is the recommendation contrary to a plan or strategy adopted or approved by the Council? No

3.4b Is the recommendation in accordance with the Council's approved budget? Yes

3.5 Other alternative options to be considered:

None.

4.0 Council Priority:

4.1 The relevant Council Priority is: "Communities: Creating stronger communities and increasing resilience".

5.0 Background Information

5.1 Blackpool Opportunity Area is one of 12 Opportunity Areas established by the Department for Education to raise education standards and broaden the horizons of young people in areas struggling with social mobility.

5.2 One element of this is the Teach Blackpool programme whose key aim is to improve the recruitment and retention of quality teachers within the town.

5.3 This will be achieved through nurturing and developing staff, with an emphasis on early career support and coaching, to enable them to deliver high quality teaching and learning and identify career progression pathways.

5.4 This opportunity has been tendered in two lots:

Lot 1 - Coaching

- **Incremental coaching and Pedagogical training** targeting specific areas of development facilitating sustained enhancements to teaching and learning over time. Pedagogical training will focus on specific core teaching skills that are required to secure strong pupil progress and engagement in lessons and be complemented by incremental coaching can to promote accurate self-reflection.

Lot 2 – Leadership Coaching

- A **programme for Senior and Middle Leaders** to become more effective coaches of their own teams, leaving a legacy of sustained teaching quality and a pool of highly trained coaches.

The focus will be on offering consistent approaches to development activities across the town.

5.5 Does the information submitted include any exempt information? No

5.6 **List of Appendices:**

None.

6.0 **Legal considerations:**

6.1 A formal tender process has been undertaken in line with the Public Contract Regulations 2015 and in accordance with Blackpool Council Contract Procedure Rules and in consultation with the Head of Procurement. Blackpool Council will enter into formal agreements with Ambition Institute and The Prince's Teaching Institute.

7.0 **Human Resources considerations:**

7.1 None.

8.0 Equalities considerations:

8.1 None.

9.0 Financial considerations:

9.1 The costs of delivery of these contracts will be met from existing Opportunity Area budgets. Opportunity Area Programme is funded from the Department for Education.

10.0 Risk management considerations:

10.1 The contracts will be managed by the Opportunity Area Programme Manager

11.0 Ethical considerations:

11.1 The Providers have signed up to Blackpool Council's Supplier Charter

12.0 Internal/ External Consultation undertaken:

12.1 Consultation has taken place with the Opportunity Area Board and the Department for Education.

13.0 Decision of Chief Officer

13.1 To approve Ambition Institute as the Provider for the provision of Incremental Coaching and Pedagogical Training and The Prince's Teaching Institute as the Provider for the provision of a Coaching Programme for Senior and Middle Leaders commencing on 1 July 2019 until 31 August 2020.

14.0 Reasons for the Decision of the Chief Officer

14.1 Ambition Institute provided the most economically advantageous tender for lot 1 - the Provision of Incremental Coaching and Pedagogical Training

The Prince's Teaching Institute provided the most economically advantageous tender for lot 2 - the Provision of a Coaching Programme for Senior and Middle Leaders.